



# CHAMPION TECHNOLOGIES

## STREAMLINING ENVIRONMENT, HEALTH, AND SAFETY COMPLIANCE

### QUICK FACTS

**Industry**  
Chemicals

**Employees**  
2,000

**Headquarters**  
Houston

**Web Site**  
[www.champ-tech.com](http://www.champ-tech.com)

**SAP® Solutions and Services**  
The incident and accident management functionality of the SAP® Environment, Health, and Safety Management application

**Implementation Partner**  
Linx/AS LLC

Champion Technologies Inc., a specialty chemical company, offers environmentally sound solutions for oil and gas production facilities. To enhance corporate sustainability, the company deployed the incident and accident management functionality of the SAP® Environment, Health, and Safety Management application. Integrated with the SAP ERP application, the software is helping Champion improve its environmental, health, and safety compliance.

#### Key Challenges

- Support rapid growth with scalable sustainability software
- Increase efficiency and traceability of incident and accident reporting by replacing inefficient legacy software
- Integrate environment, health and safety (EHS) management software with corporate business systems
- Enable automated quality notifications

#### Implementation Best Practices

- Integrated new EHS software and quality notification application with SAP business software
- Partnered with Linx/AS to develop portal-based functionality
- Followed rigorous change management process

#### Financial and Strategic Benefits

- Enhanced corporate sustainability
- Simplified EHS reporting and compliance, including ISO certification
- Created integrated tool for global incident management
- Improved business intelligence, helping prevent incidents and accidents
- Improved visibility via extensive reporting functionality and security tracking
- Enabled support for ongoing company growth

#### Why SAP Was Selected

- Champion's positive experience with SAP® ERP application upgrade
- The powerful SAP NetWeaver® technology platform
- Superior corporate sustainability software that supports ongoing growth
- Comprehensive EHS functionality
- Corporate mandate to use SAP software
- Portal-based software, enriched by Linx/AS, that simplifies user access

#### Low Total Cost of Ownership

- Used standard SAP functionality, minimizing customizations
- Relied on experienced implementation partner for knowledge transfer
- Introduced Web-based portal access for users
- Reduced license requirements through portal-based user access

#### Operational Benefits

- Improved analysis and tracking of accidents and incidents globally
- Improved productivity of EHS staff
- Accelerated process for quality notifications and accident and incident management



“By incorporating all aspects of good quality management as well as superior environment, health, and safety functionality in one application, SAP is helping Champion Technologies achieve corporate sustainability.”

Doug North, Global SAP Manager, Champion Technologies Inc.

For today's conscientious enterprise, expansion cannot compromise environment, health, and safety (EHS) management practices. At Champion Technologies Inc., an upper midmarket specialty chemical company, SAP® software provides the precise formula for supporting growth while promoting corporate sustainability.

Houston-based Champion, which offers innovative solutions for oil and gas production facilities, has been growing rapidly for the last decade. However, its nonintegrated legacy software for incident and accident tracking was unable to keep up and could not provide sufficient information to decision makers. In addition, it had become too difficult to add new functionality.

### Foundation for Growth

After considering several third-party solutions, Champion opted to build on its existing SAP software foundation and chose the incident and accident management functionality of the SAP EHS Management application. The new software promised to efficiently generate essential business intelligence, due to its tight integration with the HR, materials management, quality management, and production planning functionality within the SAP ERP application.

The company also decided to develop a new opportunity-for-improvement system that could help it track quality notifications. Champion's team leaders engaged consulting firm Linx/AS LLC, which pro-

posed a Web-based software application that would run on the SAP NetWeaver® Portal component.

“The solution was attractive to us because Linx/AS develops solutions based on standard SAP functionality, rather than providing extensive customized code,” says Doug North, global SAP manager for Champion. “Our business and IT reps agreed to develop both systems using SAP software as a foundation.”

### New Insight and Efficiency

Linx/AS developed a portal application that allows users to manage both incident and accident reports and quality notifications from the same screens. The software was quickly tested and deployed – on time and within budget. Champion rolled out the software to sites in the western hemisphere and will soon deploy it globally.

Integration between the Linx/AS solution and Champion's SAP ERP application promises dramatic benefits. For example, links to the HR functionality enable users to call up a current list of locations and employees, so they can efficiently select appropriate names or offices for quality or EHS reports.

What's more, employees now rely on functionality that automatically creates relationships between incidents – such as a truck accident that causes a chemical spill and driver injury – enabling them to quickly produce reports necessary for regulatory compliance.

[www.sap.com/contactsap](http://www.sap.com/contactsap)

Furthermore, workflows in the quality notification software and in the functionality for accident and incident management automatically send data and tasks to the appropriate personnel, enhancing efficiency. Users can then execute tasks by priority, resulting in lower costs and better use of resources.

Champion can also update data more quickly and easily than before. “We can do this in hours, rather than the weeks it took with the old application,” says North. “This is key to accurate reporting and helps us keep up with our growing customer base.”

### Formula for Success

Over time, the company expects the software will help it drive down the number of incidents and accidents via better business intelligence. In the interim, Champion will use SAP EHS Management to support corporate sustainability and move the company closer to its environmental, health, and safety goals.

### Implementation Partner

Linx/AS is a privately held consulting firm focusing on product lifecycle management. It provides strategic visioning for new product development as well as regulatory and compliance issues.



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